

INTERNSHIP OPPORTUNITY

Total : 10 Vacancies

Undergraduates from various disciplines (*Especially Business, Finance, Accounts*) are welcome to apply. Hiring is based on overall profile & presentation.

What You Need To Know...

Company: TC Integrated

Location: Ipoh / KL / Penang

Duration: 12 weeks

Gender: Male or Female

Transport: Own Transport

Allowance: RM500/mth



What to Expect?

- Classroom Training
- Role Play Workshop
- On Job Training
- Outdoor Fieldworks
- Team-building Activities
- Friendship Connection

Knowledge + Skills

- D.I.S.C. Personality
- SMARTER Goal Setting
- Financial Planning
- Risk Management
- Marketing & Sales
- Business Development
- Social Engagement
- Leadership & Teamwork

How to Enroll?

Email Your Resume to:
micphoon@gmail.com
Or Call **016 - 246 4224**

This specially designed 12 weeks Internship Program is brought to you by TC Integrated together with Prudential Assurance Malaysia Berhad

PRU Entrepreneur Internship Program

This is a 12 weeks Internship Program jointly offered by **TC Integrated**, a Million Dollar Agency based in **Ipoh, Perak** together with one of the most established life insurance companies in Malaysia (since 1924) - **Prudential Assurance Malaysia Berhad**.

Program Objective

To provide a platform for undergraduates to have the first-hand glimpse into the real financial world as well as to grasp the actual career development along this path.

Program Participants

Vacancy: 10 Persons

Undergraduates from any discipline (*Business, Accounts, Finance, Education, Arts, Science, Engineering, IT and others*) looking for an opportunity of learning, development and internship job placement in the areas of:

- Financial Planning → Insurance → Marketing & Business Development
- Risk Management → Sales → Social Engagement & Management

Program Structure

A well-balanced combination of classroom training, workshops, on job training, indoor and outdoor fieldworks conducted by qualified trainers, experienced leaders and dedicated co-workers.

Program Outline

THE PERSON	Week 1	DISC Personality Test Discover various personality types (strengths, weaknesses, differences, co-relations)
	Week 2	SMARTER Goal Setting & Financial Planning Learn the right mentality & cultivate healthy habits in handling finances
	Week 3	Professional Grooming & Effective Communication Dress up for the occasions, step up for presentations & speak up for communication
	Week 4	Project Organization & Management Envision upcoming projects & work toward making them dreams come true
THE INDUSTRY	Week 5	Cash Flow® Board Game Understand the importance of cash flow & managing it wisely in the actual life
	Week 6	Risk Management & The Insurance Industry Gain specific knowledge & discover insights about these vital financial tools
	Week 7	Marketing & Business Development Develop proper market segmentation, prospecting & marketing abilities
	Week 8	Sales Strategies & Techniques Exercise using tested effective tools & skills in sales acquisition & objection handling
THE TEAM-MATES	Week 9	Team Building Work together with others and complement each other toward a higher purpose
	Week 10	Social Engagement & Management Equip with social wisdom when engaging with people from all walks of life
	Week 11	Enhanced 21st Century Leadership Styles Lead the team better through polished motivation skills & NLP-tuned techniques
	Week 12	The Grand Finale Celebrate success together with the team & get ready for the next chapter in life

Program Assessment

Participants will be guided and assessed with a structured Score Card carrying the following weightage:

Working Attitude	30%	Professional Business Handling	30%
Attendance & Participation	20%	Relationship with Team Members	20%

****Participants scoring above par would be offered a promising career upon graduation.**

Program Coordinators

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